

# 2021 ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD MANDATORY — CONFIDENTIAL

# **BE-11B** (Report for Majority-Owned Foreign Affiliate of U.S. Reporter)

Due Date:	May 31, 2022			Affiliate ID Number*  *Do not enter Social Security	ν Number in Affiliate ΙΓ		В
Electronic Filing:	Go to www.bea.g	ov/efile for details	Name of U.S. Ben	porter of foreign affiliate – $S$			П
Mail reports to:	Bureau of Economic Direct Investment D 4600 Silver Hill Roa Washington, DC 20	Division, BE-69(A)	Nume of e.e. Frop	orter or loreign animate	ame as <b>ara</b> , romi	<i>DL 177</i> 1	
Deliver reports to:	Bureau of Economic Direct Investment D 4600 Silver Hill Roa Suitland, MD 20746	Division, BE-69(A)		ffiliate being reported – <i>Us</i> i			-
Fax reports to:	(301) 278-9502		filed subsequently e.g., Form BE-577	ofor this affiliate with the Bu 7.	reau of Economic A	Analysis,	
Assistance:	E-mail: Telephone: Copies of form:	be10/11@bea.gov (301) 278-9418 www.bea.gov/dia	4000		eting this form.		
Please include you with all requests.	r Reporter Identi	fication Number	1002	*2 C	<b>)</b> • •		
Instruction Bookle	et — Contains add	litional instructions, defini	IMPORTANT itions, and detailed report	ting requirements for compl	eting this form.		
or gross operating revinegative) at the end of being filed on Form Bi operating revenues, exnegative) at the end of Part II.B of the Form E	enues, excluding sa f, or for, the affiliate E-11B or BE-11C, F xcluding sales taxed f, or for, the affiliate BE-11 Claim for Not eign currency fin	ales taxes; or net income i's 2021 fiscal year. Howe Form BE-11B must be file s; or net income after pre i's 2021 fiscal year. Certa t Filing.  nancial and operatin	e after provision for foreigneyer, if the majority-owned for the foreign affiliate ovision for foreign income in private funds are exeming data into U.S. dollars		r than \$60 million (pe parent of another ns: total assets; sale qual to \$60 million (p	positive or foreign affiliate as or gross positive or on page 2,	
Generally Accepted A	ccounting Principle	s FASB ASC 830 (FAS 5	2). See Instruction Bo		ф <b>Б</b> II. IVIII	. ITIOUS. DOIS.	
		ollars rounded to thousar report as			1	335 000	)
	-00	_ ***	is () to indicate negative r			_	
Percentages — Re	port ownership per	centages to a tenth of or	ne percent:		9_ 8	<u>B</u> . <u>7</u> %	
€01,	- en				_		
300	50. 11	art I — Identificat	ion of Majority-Ow	ned Foreign Affiliat	e		
3 What is the country active	country of locati vity is carried or	ion? – Country in wh ut — <i>Mark (X) one.</i>	ich this foreign affili	ate's physical assets	are located or w	here its	
than one countr	liate is engaged in y, use country of in ntry to country duri	corporation for country o	er water transportation, o f location. For example, c	or oil and gas drilling, and ha classify in country of incorpo	as operations spanr oration an oil drilling	ning more rig that	
	Australia <sup>1</sup> <b>650</b>	China 1 3	13 Ireland 13	19 Netherlands			
	Belgium <sup>1</sup> <b>307</b> Brazil <sup>1</sup> <b>308</b>			<ul><li>Switzerland</li><li>United Kingdom</li></ul>			
	Canada <sup>1</sup> 611			27 United Kingdom Other — Specify			
		? — Primary city in whice ed or where its primary a					
					Month	Day Year	
				ne foreign affiliate's financia		/ <u>2021</u>	_
			_	U.S. Reporter during t			
	If "Yes," did the U.S	S. Reporter — Mark (X) o		ly owned by the U.S. Report	Month	Year	
		ne foreign affiliate?	ont or more in an aviatia	}	inter <sup>3</sup> late	/	
	Acquire a v	oung interest of 10 perc	ent or more in an existinç	g loreigh company? ) a		.′	

	Part I — Iden	tification of Majority	-Owned Foreigr	n Affiliate — Co	ontinued			
Section A	— Direct Ownership in	this Foreign Affiliate						
<ul> <li>affiliate. Exa</li> <li>Voting into equity included</li> </ul>	<ul> <li>Equity interest is the U.S. Reporter's direct ownership in the total equity (voting and nonvoting) of the affiliate. Examples of nonvoting equity include nonvoting stock and a limited partner's interest in a partnership.</li> <li>Voting interest is the U.S. Reporter's direct ownership in just the voting equity of the affiliate. Examples of voting equity include voting stock and a general partner's interest in a partnership. Thus, a U.S. Reporter could have a 100</li> </ul>							
• Enter perce	ct voting interest in an affiliate but ow nt of ownership based on total vo nterest if an unincorporated affiliat	ting stock, as applicable, if a		ate, or an	Equity <b>2021</b>	Voting <b>2021</b>		
· ·	the direct ownership perce		te held by:	1012 1	(1)	(2)		
7 U.S. Re	eporter named in 1 ? — Report	equity interest and voting int	erest		%	%		
8 Other fo	oreign affiliate(s) of U.S. Reporter	named in 1 ? — If entry is	s made here, complet	te 14 and 15	1013 2 = 1014 2	%		
9 Other U	J.S. Reporter(s) of this foreign affil	iate? — If entry is made here	e, 16 must be "Yes."	"	1015 2	%		
10 Foreign	affiliate(s) of other U.S. Reporter	(s)? — If entry is made here,	16 must be "Yes."		1016 24	%		
11 Other U	J.S. persons?				1010 2 1017 2	%		
12 Other f	oreign persons? (not reported abo	ve)		G	0	%		
13 What	is the total directly held vol	ing ownership interests	? — Sum of 7 th	rough 12		100.0 %		
affilia	is the indirect ownership in tes? — If there is an entry in 8 struction Booklet, Part I.B.1.c	, enter U.S. Reporter's perce	ent of indirect owners	hip in this affiliate.	1020 2	%		
percen for eac	What is the name of the foreign affiliate parent(s)? — If there is an entry in percent(s) of ownership of each foreign affiliate of the U.S. Reporter named in a holding a direct ownership interest in this foreign affiliate. Also, for each foreign affiliate in column (a) that is below the first tier in its ownership chain, enter in column (c) the name of the foreign affiliate that holds a direct ownership interest in it.							
	Foreign affiliate(s) holding	direct ownership interest in t	- AN		Name of th			
	Name and ID Number Enter name and BEA ID Number  iffiliate(s) holding a direct ownershous this foreign affiliate.  (a)	r of foreign nip interest in	BEA USE	Percent of direct ownership in this foreign affiliate Close FY 2021 (b)	affiliate, i ownership cha a direct inte foreign affiliat colum (c	ain that holds rest in the te named in n (a)		
a.	ormented	t forms 1191 1	2	%				
b.	Preserver Find currer	1192 1	2	%				
c.	Eino	1193 1	2	. %				
			1021 2					
	Must equal percentage ente			%				
16 Do tw perce	o or more U.S. persons each nt of this foreign affiliate's v	n directly, or indirectly to the control of the con	hrough another fo <sup>9.</sup>	oreign affiliate, c	own or control at	least 10		
	1 Yes — 9 or 10 mus 2 No — Skip to 19	t have an entry, and 17 m	ust be completed. Se	ee Instruction Bo	ooklet, Part I.B.2.e.(	(2)		
17 If the a	nswer to 16 is "Yes," give name(s	s) and mailing address(es) of	the other U.S. Repor	rter(s).				
	Name		M	Mailing address				
18 Intent	ionally blank							
	1025 1	2	3	4	5			
BEA USE	1026 1	2	3	4	5			
ONLY	1027 1	2	3	4	5			

# Part I — Identification of Majority-Owned Foreign Affiliate — Continued

Sec	tion B — Industry Classification						
19	What is the one activity below that be NOTE — For an inactive affiliate, select the ac				~	` '	
	1028 1 Producer of goods	· · · · · · · · · · · · · · · · · · ·		,			
	Seller of goods the foreign affilia  Producer or distributor of information		1 5	Other – Specify			
	<sup>1</sup> 4 Provider of services	auon					
20	What is the MAJOR product or service manufactured, sold at wholesale, packaged, tra		_			i.e., whether it is mined	d,
Indu	stry classification of foreign affiliate (k	pased on sales or gro	ss opera	ating revenues	3)		
	oort in columns (1) and (2) respectively, the 4-diq codes is provided on pages 15 and 16.	git International Surveys I	ndustry (IS	SI) code(s) and th	e sales associated with	each code. A list of th	ne
	a full explanation of each code, see the <b>Guide t</b> o			nternational S	<b>urveys, 2017</b> at <u>ww</u>	w.bea.gov/naics20	<u>17</u> .
• Ho tha cor	an <b>inactive</b> foreign affiliate, enter an ISI code <b>Iding companies</b> (ISI code 5512) must show a 50 percent of total income. In addition, normal apany) is an invalid classification if more than 50 apany activities.	total income. To be consi ly at least 50 percent of to	dered a ho	must consist of ir	nvestments in affiliates.	ISI code 5512 (holding	
• De	alers in financial instruments and finance, insura	ance, and real estate comp	oanies see	Special Instr	uctions on page 14.		
			in.	seu or	ISI code	Sales or gross operating revenues	
Wha	t is the foreign affiliate's industry (ISI)	code(s) and value(s	) for:	, reco	Mon	(2) \$ Bil. Mil. Thous.	Dols.
04		202	rice	1030	<b>V</b>	2	000
	Largest sales or gross operating revenues?	NE histo	N	1031	1	2	000
	2nd largest sales or gross operating revenues	101 at 1	140	1032	1	2	000
23	3rd largest sales or gross operating revenues?	-rms		1033	1	2	
24	4th largest sales or gross operating revenues?	<i>(</i> 0)		1034	1	2	000
25	5th largest sales or gross operating revenues?	·		1035	1	2	000
26	6th largest sales or gross operating revenues?	) 					000
27	7th largest sales or gross operating revenues?	)		1036		2	000
					1037	2	
28	Sales or gross operating revenues not account what is the foreign affiliate's total sales				1038	2	000
	revenues? — Sum of 21 through 28 .	······					000
	Remarks						
	1039 1 2		3		4	5	
BE/ USE			0		4		
ONI	10/0   1		3		4	5	

Part II — Fin	ancial and Operating Da	ta of Majority-Owne	d Foreign Affiliate	
Section A — Employment				
Report the number of employees on temporary and contract employees not incluperiod may be given provided it is a reasonal employees at the end of FY 2021 (or when strike), enter the number of employees that year due to seasonal business variations, rean average on the number of employees on available, give your best estimate.	ded on your payroll records. A couble estimate of employees on the the count was taken) was unusual reflects normal operations. If the report the average number of employers the payroll at the end of each pay	unt taken at some other dat payroll at the end of FY 20 ly high or low due to tempo number of employees fluctu- byees on the payroll during period, month or quarter. It	e during the reporting 21. If the number of rary factors (e.g., a ates widely during the FY 2021. Base such f precise figures are not	Number of employees
			2105	1
30 What is the foreign affiliate's to	otal number of employees?			
Report employee compensation expincluding cash payments, payments-in-kind, by statute. Base compensation data on payr the reporting period regardless of whether tinventories, or capitalized. <b>EXCLUDE</b> data inventories in prior periods. <b>EXCLUDE</b> con employee compensation consists of for all employee benefit plans.	enditures made by an employer in and employer expenditures for er foll records. Report compensation the activities were charged as an ex- related to activities of a prior perion pensation of contract workers no f wages and salaries of employers.	a connection with the emplo inployee benefit plans include which relates to activities the expense on the income state and, such as those capitalized to carried on the payroll of the ployees and employer	yment of workers, ding those required nat occurred during ement, charged to ed or charged to is affiliate. <b>Total</b> expenditures	\$ Bil. Mil. Thous. Dols.
What is the foreign affiliate's to	otal employee compensation	n expenditure? —	ata o	000
32 Is total employee compensation	on expenditure in 31 zero?	ad O		
2111 <sup>1</sup> 1 Yes – Explain below	/	-vise -o	la. ris.	
<sup>1</sup> 2 No – Skip to 33	- 4.5	zer, reco	aylon	
Report employee compensation expincluding cash payments, payments-in-kind, by statute. Base compensation data on payrithe reporting period regardless of whether trinventories, or capitalized. EXCLUDE data inventories in prior periods. EXCLUDE comemployee compensation consists of for all employee benefit plans.  31 What is the foreign affiliate's to Report, for all employees, the sum of late of late of the sum of late of	ompensation is zero.  NINE for history  nere forms at 1	NMM pear		
Remarks				
BEA 2116 1 USE	2	3	4	5
ONLY				

# Part II — Financial and Operating Data of Majority-Owned Foreign Affiliate — Continued

# **Section B** — Research and Development

R&D is planned, creative work aimed at discovering new knowledge or developing new or significantly improved goods and services. This includes:

Basic research is the pursuit of new scientific knowledge or understanding that does not have specific immediate commercial objectives, although it may be in fields of present or potential commercial interest.

Applied research applies the findings of basic research or other existing knowledge toward discovering new scientific knowledge that has specific commercial objectives with respect to new products, services, processes, or methods.

Development is the systematic use of the knowledge or understanding gained from research or practical experience directed toward the production or significant improvement of useful products, services, processes, or methods, including the design and development of prototypes, materials, devices, and systems.

R&D includes the activities described above whether assigned to separate R&D organizational units of the company or carried out by company laboratories and technical groups not a part of an R&D organization.

# **EXCLUDES** R&D expenditures for:

- · Costs for routine product testing, quality control, and technical services unless they are an integral part of an R&D project
- Market research
- Efficiency surveys or management studies
- · Literary, artistic, or historical projects, such as films, music, or books and other publications
- Prospecting or exploration for natural resources

INCLUDE wages, salaries, and related costs; materials and supplies consumed; depreciation on R&D property and equipment, cost of computer software used in R&D activities; utilities, such as telephone, electricity, water, and gas; travel costs and professional dues; property taxes and other taxes (except income taxes) incurred on account of the R&D organization or the facilities they use; insurance expenses; maintenance and repair, including maintenance of buildings and grounds; company overhead including: personnel, accounting, procurement and inventory, and salaries of research executives not on the payroll of the R&D organization.

**EXCLUDE** capital expenditures, expenditures for tests and evaluations once a prototype becomes a production model, patent expenses, and income taxes and interest.

\$ Bil. Mil. Thous. Dols.

e for history 33 What is the foreign affiliate's expenditure for research and development performed BY this affiliate?

000

# Section C — Size of Foreign Affiliate

34 Did this foreign affiliate have any one of these three items: (1) total assets, (2) sales or gross operating revenues, excluding sales taxes, or (3) net income (loss), greater than \$300 million at the end of, or for, the affiliate's 2021 fiscal year?

Yes — Skip to Part IV on page 7

Complete Part III on page 6, then continue with Part V on page 13

Remarks

BEA 211 USE ONLY	7 1	2	3	4	5
USE					
ONLY					

Page 5 FORM BE-11B (REV. 12/2021)

# Part III — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, And Net Income (Loss) Less Than or Equal to \$300 Million Complete ONLY if the answer to 34 is "No." Section A — Income • Report in 35 net income (loss) for the year, after provision for foreign income taxes, but before provision for common and preferred dividends. Include income from equity investments and certain gains (losses) (net of income tax effects) included in the determination of net income. \$ Bil. Mil. Thous. Dols. 1 0000

### Section B — Distribution of Sales or Gross Operating Revenues What are the foreign affiliate's sales or gross operating revenues, excluding sales taxes? — See 79 on page 10 for instructions. Local sales Sales to United States Sales to other countries TOTAL Column (1) equals the sum of To other To other foreign affiliates of foreign affiliates of То To columns (2) through (7) To U.S. unaffiliated unaffiliated unaffiliated Reporter(s) the U.S. the U.S. customers customers customers Reporter(s) Reporter(s) (1) (2) (3)(5) (7)Bil. Mil. Thous. (4) \$ Dols. 3 000

4310		
Section C — Balance Sheet	Balance at close	
Include accounts receivable and payable between the U.S. Reporter and this foreign affiliate in total assets or total liabilities, as appropriate. Do not report them as a net amount in either account.	of fiscal year  \$ Bil. Mil. Thous. [	Dols.
What are the foreign affiliate's values for:	1	
Total assets?	1	000
38 Of which: Property, plant, and equipment, net?	(	000
Total liabilities?	1	000
_ use here as a	1	
40 Total owners' equity? — Equals 37 minus 39		000

M 100	40				
Formented					
Section D Property, Plant, and Edge 83 on page 11 for instructions.  41 What is the foreign affiliate's expense and equipment (PP&E)?	nditure for new and use	d property, plant,	2157	\$ Bil. Mil.	Thous. Dols.
42 — 44 Intentionally blank					
	Skip to Part V	on page 13.			
Remarks					
BEA 2159 1 USE ONLY	2	3	4	5	

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, or Net Income (Loss) Greater Than \$300 Million Complete ONLY if the answer to 34 is "Yes."

	tion A — Income Statement					
	t are the foreign affiliate's values for:					
INC	·			l. Mil.	Thous.	Dols.
45	Sales or gross operating revenues, excluding sales taxes? — Must equal 79, column (1). (Dealers in financial instruments see <b>Special Instructions</b> , A.1., page 14; insurance companies see <b>Special Instructions</b> , B.2.a., page 14.)	2041	1			000
46	Income from equity investments in foreign affiliates? — Report income from equity investments reported in 61. For foreign affiliates owned 20 percent or more (including those that are majority-owned), report equity in earnings during the reporting period; for those owned less than 20 percent, report dividends or distributed earnings for unincorporated affiliates. <b>EXCLUDE</b> interest income.  Report interest in 45 or 49 as appropriate.	2042				000
47	Income from other equity investments? — Report income from equity investments reported in 62		Ĺ			000
48	Certain gains (losses)? — Read the following instructions carefully as they may deviate from what is normally required by U.S. Generally Accepted Accounting Principles. Report <b>gross</b> amount <b>before</b> income tax effect.  INCLUDE income tax effect in 52. Report gains (losses) resulting from:	2044				000
	<b>a.</b> Sales or other dispositions of financial assets, including investment securities; gains (losses) related to fair value accounting; FASB ASC 320 holding gains (losses) on securities classified as trading securities; FASB ASC 320 impairment losses; FASB ASC 321 unrealized holding gains (losses) on securities measured at fair value; and gain (losses) derived from derivative instruments. <i>Dealers in financial instruments (including securities, currencies, derivating and other financial instruments) and finance and insurance companies, see <b>Special Instructions</b>, A.1., page 1</i>	res,	oi)	u.		
	b. Sales or dispositions of land, other property, plant and equipment, or other assets, and FASB ASC 360 (FAS 144) impairment losses. EXCLUDE gains or losses from the sale of inventory assets in the ordinary course of trade or business. Real estate companies, see Special Instructions, A.2., page 14.					
	c. Goodwill impairment as defined by FASB ASC 350 (FAS 142);					
	d. Restructuring. INCLUDE restructuring costs that reflect write-downs or write-offs of assets or liabilities. EXCLUDE actual payments and charges to establish reserves for future expected payments, such as for severance pay, and fees to accountants, lawyers, consultants, or other contractors. Report them in 51:					
	e. Disposals of discontinued operations. <b>EXCLUDE</b> income from the operations of a discontinued segment. Report such income as part of your income from operations in 45;					
	<b>f.</b> Re-measurement of foreign affiliate's foreign-currency-denominated assets and liabilities due to changes in foreign exchange rates during the reporting period;					
	g. Extraordinary, unusual, or infrequently occurring items that are material. INCLUDE losses from accidental damage or disasters after estimated insurance reimbursement. INCLUDE other material items, including write-ups, write-downs, and write-offs of tangible and intangible assets; gains (losses) from the sale or other disposition of capital assets; and gains (losses) from the sale or other disposition of financial assets, including securities, to the extent not included above. EXCLUDE legal judgments. Report legal judgments against the foreign affiliate in 51. Report legal settlements in favor of the foreign affiliate in 49;					
	<ul> <li>h. The cumulative effect of a change in accounting principle; and</li> <li>i. The cumulative effect of a change in the estimate of stock compensation forfeitures under FASB</li> </ul>					
	ASC 718 (FAS 123(R)).	2045	1			
49	Other income? — Report non-operating and other income not included above. Specify		_			000
		2046	1			
EO	Total income? — Sum of 45 through 49		l			000
	TS AND EXPENSES					000
	Cost of goods sold or services rendered and selling, general, and administrative	2047	1			
	expenses? — (Insurance companies see <b>Special Instructions</b> , B.2.c., page 14.)	2048				000
52	Foreign income taxes? — Provision for foreign income taxes for FY 2021. <b>EXCLUDE</b> production royalty payments and U.S. income taxes.		Ĺ			000
53	Other costs and expenses not included above? — <b>INCLUDE</b> noncontrolling interests in profits and losses per FASB ASC 810 (FAS 167). — Report the net effect of any minority interest in the income and expense items as a lump sum in this item. Specify	2049	1			000
	0					
		2050	1			
54	Total costs and expenses? — Sum of 51 through 53					000
NET	INCOME	2051	1			
55	Net income (loss)? — 50 minus 54		ľ			000

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, or Net Income (Loss) Greater Than \$300 Million — Continued

### Instructions for Section B — Balance Sheet

# 56 Cash and cash equivalents

• **INCLUDE** deposits in financial institutions and other cash items and short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. **EXCLUDE** overdrafts as negative cash, instead report overdrafts in **65**.

## 58 Inventories

Land development companies should EXCLUDE land held for resale. Finance and insurance companies should EXCLUDE inventories of marketable securities; INCLUDE these amounts in 62.

# 59 Property, plant, and equipment, gross

- Report gross book value of land, timber, mineral rights and similar rights owned. Also INCLUDE structures, machinery, equipment, special tools, deposit containers, construction—in—progress, and capitalized tangible and intangible exploration and development costs of the foreign affiliate.
- INCLUDE items leased from others, per FASB ASC 842.
- **EXCLUDE** all other types of intangible assets and land held for resale.
- Unincorporated affiliates INCLUDE items owned by the U.S. Reporter(s) but in the affiliate's possession whether or not carried on the affiliate's books or records.
- Insurance companies should not include assets of the U.S. Reporter held in the country of location of the affiliate that are for the benefit of the U.S. Reporter's policyholders.

# 61 Equity investments in other foreign affiliates of which this affiliate is a parent

Report this affiliate's equity investment in other foreign affiliates of the U.S. Reporter(s), including branches of this affiliate. (If 61 has an entry, 46 should have an entry and 96 must be completed).

# **62** Other assets

- **INCLUDE** land held for resale; other equity investments; noncurrent marketable securities; other investments; noncurrent trade accounts and trade notes receivable, net of allowance for doubtful items; intangible assets, net of amortization; and any other assets not reported elsewhere.
- · Report credit balances in these accounts in 65, other liabilities.
- Insurance companies see Special Instructions B.1., page 14.

# 64 Trade accounts and trade notes payable, current

• Insurance companies should **INCLUDE** current items such as loss liabilities, policy claims, commissions due, and other current liabilities arising from the ordinary course of business, and long-term debt.

### 65 Other liabilities

- INCLUDE noncurrent items, deferred taxes, minority interest in consolidated subsidiaries, and long-term debt.
- Insurance companies should **INCLUDE** policy reserves unless they are clearly current liabilities.
- INCLUDE overdrafts, commercial paper issues, and other current liabilities not included in 64.

# 67 Capital stock and additional paid-in capital

• INCLUDE common and preferred, voting and nonvoting capital stock and additional paid-in capital.

# 68 Retained earnings (deficit)

• INCLUDE earnings retained by the corporation and legally available for dividends, and earnings voluntarily restricted.

# **69** Translation adjustment

• Report the cumulative amount at year end per FASB ASC 830 (FAS 52) - For unincorporated foreign affiliates, report that portion of 74 representing the affiliate's cumulative translation adjustment account in 75.

# 70 All other components

• **INCLUDE** the cumulative balance of unrealized holding gains and losses due to changes in the valuation of available-for-sale securities per FASB ASC 320 and any other comprehensive income items required to be displayed separately from retained earnings as per FASB ASC 220 (FAS 130).

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, or Net Income (Loss) Greater Than \$300 Million — Continued

Section B — Balance Sheet -	, ,				
Disaggregate all asset and liability item and payable between the U.S. Reporte	r and this foreign affiliate in the pro	nts receivable per asset and		Balance at close	
liability accounts. Do not report them a What are the foreign affiliate's va				of fiscal year \$ Bil. Mil. Thous.	Dolo
ASSETS (Insurance companies see Ins	structions for 59 and 62 on	page 8.)	2080		Dois.
56 Cash and cash equivalents?			2081	1	000
57 Trade accounts and trade notes re	ceivable, current? — Net of allowar	ce for doubtful accounts			000
58 Inventories?					000
59 Property, plant, and equipment —	gross?		2084	1	000
60 Accumulated depreciation and dep	pletion?		2085		000
61 Equity investments in other foreign	affiliates of which this affiliate is a	parent?	2086	1	000
Report foreign affiliates owned 2	20 percent or more (including major	ity-owned affiliates) on an e	quity basis.	rion.	
<ul> <li>Report foreign affiliates owned I with FASB ASC 321.</li> </ul>	ess than 20 percent at fair value, or	your normal reporting pract	1184		
<b>62</b> Other assets? — Other assets not	raparted alaquibara		<b>CO</b> \\2089	1	000
Ourier assets! — Other assets flot	reported elsewhere	. 8	2090	1	
63 Total assets? — Sum of 56 thro	ugh <mark>62</mark>	iced o			000
LIABILITIES (Insurance companies se		on page 8.)	2092	1	000
64 Trade accounts and trade notes pa	ayable, current?	1100	2093	1	000
65 Other liabilities?	. 200	orico hear	2094	1	000
66 Total liabilities? — Sum of 64 ar	nd 65	N.W.			000
OWNERS' EQUITY — Incorporated a	ffiliate only, complete 67 through	73	2095	1	1
67 Capital stock and additional paid-in	n capital? (		2096	1	000
68 Retained earnings (deficit)?	1, 40 <sub>(,,,</sub>				000
Forsenis	eur.	E	Balance at close of fiscal year		
Accumulated other compreh	nensive income (loss)	·	Bil. Mil. Thous. Dols.		
69 Translation adjustment component	?	2097 1	000		
		2098 1			
70 All other components?			2099	1	
71 Total accumulated other comprehe Equals sum of 69 and 70	ensive income (loss)? —				000
72 Other? — INCLUDE treasury sto	ck and involuntarily (or legally) rest ASC 810 (FAS 167). — <i>Specify.</i>	icted earnings, and	2100		000
0	nee ere (interior). epoony				
			2101	1	
73 Total owners' equity (incorporated Equals 63 minus 66, and equals	foreign affiliate)? — lls the sum of <b>67</b> , <b>68</b> , <b>71</b> , and	72			000
<b>OWNERS' EQUITY</b> — Unincorporated Total owners' equity (unincorporated)	ed foreign affiliate)? —		2102	1	000
Equals 63 minus 66			2103	1	000
					000
BEA 2104 1 USE	2	3	4	5	
ONLY					

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets. Sales. or Net Income (Loss) Greater Than \$300 Million — Continued

# Section C — Interest and Taxes

ONLY

# What are the foreign affiliate's values for:

76 Interest income? — Interest received or due to the affiliate from all payors (including affiliated persons), net of tax withheld at the source. **INCLUDE** all interest receipts included in **45** and **49**. Do not net against interest expensed, **77**....

177 Interest expensed or capitalized? — Interest expensed or capitalized by the affiliate, paid or due to all

000 000

2124

\$ Bil. Mil. Thous. Dols.

- payees (including affiliated persons), gross of tax withheld. Do not net against interest income. 76 . . . . 78 Taxes (other than income and payroll taxes) and nontax payments (other than production royalty payments)?...
- 000
- · Report all such taxes and nontax payments whether or not included in revenues or expenses in the income statement. **INCLUDE** amounts paid or accrued for the year, net of refunds or credits, to foreign governments, their subdivisions and agencies for:
  - Sales, value added, consumption, and excise taxes collected by the affiliate on goods and services that the affiliate sold;
  - Property and other taxes on the value of assets and capital;
  - Any remaining taxes (other than income and payroll taxes); and
  - Import and export duties, license fees, fines, penalties, and all other payments or accruals of nontax liabilities (other than production royalty payments for natural resources).

# Section D — Distribution of Sales or Gross Operating Revenues

- collection. Report gross operating revenues or gross sales minus returns, allowances, and discounts. EXCLUDE sales or consumption taxes levied directly on
  the consumer. EXCLUDE net value-added and excise taxes levied on manufacturers, wholesalers, and retailers. INCLUDE revenues generated
  during the year from the operations of a discontinued business segment, but EXCLUDE gains or losses from disposals of discontinued operations. Report such gains or losses in 48.
- Finance and leasing companies with ISI codes 5221, 5223, 5224, 5229, 5231, 5238, 5252, or 5331 report interest income as sales and investment income.
- Insurance companies with ISI codes 5243 or 5249 report gross investment income as sales. Also see Special Instructions, B.2.a., d., and e., page 14.
- Distribute sales or gross operating revenues among three categories sales of goods, sales of services, and investment income. See
   Additional Instructions on page 14 at the back of this form.
- For the purpose of this distribution, "goods" are normally economic outputs that are tangible and "services" are normally economic outputs that
- When a sale consists of both goods and services and cannot be unbundled (i.e., the goods and services are not separately billed), classify the sales as goods or services based on whichever accounts for a majority of the value. Give best estimates if actual figures are not available.

	150 101	~5					
What is the foreign affiliate's value for:	nted here	Local	sales	Sales to Ur	nited States	Sales to oth	ner countries
79 Sales or gross operating revenues, excluding sales taxes?  a. Column (1) equals 45.	Column (1) equals the sum of columns (2) through (7)	foreign affiliates of the U.S. Reporter(s)	To unaffiliated customers	To U.S. Reporter(s)	To unaffiliated customers	To other foreign affiliates of the U.S. Reporter(s)	To unaffiliated customers
<b>b.</b> Each column of <b>79</b>	(1) \$ Bil. Mil. Thous. Dols.	(2)	(3)	(4)	(5)	(6)	(7)
equals the sum of <b>80</b> , <b>81</b> , and <b>82</b> .	000	2	3	4	5	6	7
BY TYPE 3055 80 Sales of goods?	1 000	2	3	4	5	6	7
3056 Sales of services, including intellectual property rights?	000	2	3	4	5	6	7
82 Investment income?		2	3	4	5	6	7
BEA 2134 1	2		3		4	5	

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, or Net Income (Loss) Greater Than \$300 Million — Continued

# Section E — Property, Plant, and Equipment (PP&E) Expenditures, and Depreciation

<sup>1</sup> 2

No

- PP&E expenditures includes expenditures for land, timber, mineral and like rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction-in-progress; and capitalized tangible and intangible exploration and development costs, but excludes expenditures for other types of intangible assets, and land held for resale.
- INCLUDE expenditures for items leased from others (including land). Also INCLUDE the expenditure for the capitalized value of timber, mineral, and similar rights leased by the foreign affiliate from others. **EXCLUDE** items the foreign affiliate has leased from others.
- EXCLUDE from expenditures all changes in PP&E, resulting from a change in the entity (i.e., due to mergers, acquisitions, divestitures, etc.) or accounting principles during FY 2021.
- For foreign affiliates engaged in exploring for, or developing, natural resources, INCLUDE exploration and development expenditures made during FY 2021 that were capitalized, including capitalized expenditures to acquire or lease mineral rights. **EXCLUDE** adjustments for expenditures charged against income in prior years but subsequently capitalized during FY 2021.
- Insurance companies should INCLUDE expenditures WHEREVER CLASSIFIED IN THE BALANCE SHEET (i.e., **INCLUDE** expenditures that have been classified in "other noncurrent assets"). \$ Bil. Mil. Thous. Dols. 3109 What are the foreign affiliate's values for: B33 Expenditures for new and used property, plant, and equipment (PP&E)?..... 000 3111 1 84 Current-period depreciation and depletion? - Current-period charges against property, plant, and equipment data collection. 000 included in 60 ..... 85 Were total assets and/or total liabilities affected by implementation of FASB ASC 842 Lease Accounting? 3116 1 1

		. 431		
	tion F — Change in Retained Earnings of In nincorporated Foreign Affiliate	ncorporated Foreign Affiliate of	in Total Owner	s' Equity
1	What are the foreign affiliate's values for:	Den "Co.	uldla	\$ Bil. Mil. Thous. Dols.
86	Retained earnings (deficit), close FY 2020 before restatem methods or principles, if any? – For an unincorporated affili	ent due to a change in the entity or a changate, this item equals close FY 2020 owners	ge in accounting s' equity	·
87	ges during FY 2021  Restatement due to a change in the entity (i.e., due to mer change in accounting methods or principles? — Specify re	gers, acquisitions, divestitures, etc.) or due asons for change	3118 to a	
	Net income (loss)? — Enter amount from 551	s at w	3119	1
88	Net income (loss)? — Enter amount from 55	•		000
89	Dividends or net income remitted to owners?		3120	
	Incorporated affiliate — Enter amount of dividends declare current- and prior-period income o <b>EXCLUDE</b> stock and liquidating of	d, before deduction of withholding taxes, οι n common and preferred stock during FY 2 dividends.	ut of 021.	
	Unincorporated affiliate — Enter amount of current- and pr Other increases (decreases)?			
	Enter other increases (decreases) in retained earnings of dividends and liquidating dividends, or in total owners' eccapital contributions (return of capital) — Specify	f an incorporated affiliate, including stock		
	0			
	Retained earnings (deficit), close FY 2021? – Sum of 86 incorporated affiliate, this item equals 68. For an unincorporated affiliate, this item equals 68.			000
	Remarks			
BEA USE ONL		3 4		5

# Part IV — Financial and Operating Data of Majority-Owned Foreign Affiliate With Assets, Sales, or Net Income (Loss) Greater Than \$300 Million — Continued Section G — Insurance Industry Activities — Premiums earned and losses incurred 92 Of the total sales and gross operating revenues reported in 29, column (2), were any of the sales or revenues generated by insurance related activities covered by ISI codes 5243 (Insurance carriers, except direct life insurance carriers) or 5249 (Direct life insurance carriers)? Yes — Answer 93 and 94 No — Skip to 95 What are the foreign affiliate's values for: 93 Premiums earned? — Report premiums, gross of commissions, included in revenue during the reporting year. Calculate as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, \$ Bil. Mil. Thous. Dols. minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of the year. **EXCLUDE** all annuity premiums. Also **EXCLUDE** premiums and policy fees related 2114 000 94 Losses incurred? — Report losses incurred for the insurance products covered by 93. EXCLUDE loss adjustment expenses and losses that relate to annuities. Also EXCLUDE losses related to universal and adjustable life, variable 000 and interest-sensitive life, and variable-universal life policies..... For property and casualty insurance, calculate as net losses paid during the reporting year, minus net unpaid losses at the beginning of the year, plus net unpaid losses at the end of the year. In the calculation of net losses, **INCLUDE** losses on reinsurance assumed from other companies and **EXCLUDE** losses on reinsurance ceded to other companies. Unpaid losses include both case reserves and losses incurred but not reported. For life insurance, losses reflect policy claims on reinsurance assumed or on primary insurance sold, minus losses recovered from reinsurance ceded, adjusted for changes in claims due, unpaid, and in the course of settlement. Section H — List of Foreign Affiliates Directly-Owned but not Fully Consolidated

Does this foreign affiliate have a direct equity					s, including
branches of this affiliate, that are not fully co	nsolid	ated in	this BE-	11B?	

	1004	<sup>1</sup> 1 Yes –	46 and 61 must h	ave an entry and	d 96 must be complete	ed 2 No – Skip to 97
--	------	----------------------	------------------	------------------	-----------------------	----------------------

# What foreign affiliates are directly-owned but are not fully consolidated on this form?

	Name of each foreign affiliate, as taken from 2 of the Form BE-11B or BE-11C or as listed on Form BE-11D, in which the reporting affiliate holds a direct equity interest	BEA Affiliate ID Number taken from the Form BE-11B or BE-11C of each foreign affiliate named in column (1)	BEA USE ONLY	Percentage of direct ownership in the foreign affiliate listed in column (1) held by the foreign affiliate named in 2  Percentage of ownership at close of FY 2021  (4)
5002	0	2		4
				%
5003	0			4 %
5004	0	2		4
				%
5005	0	2		4 %
5006	0			4
3000		<u> </u>		%
5007	0	2		4
5000				%
5008	U			- %
5009	0	2		4
				%

Continue listing onto as many copied pages as needed.

BEA 3124 USE ONLY	1	2	3	4	5
USE					
ONLY					

# Part V — U.S. Exports To and U.S. Imports From Majority-Owned Foreign Affiliate

### **IMPORTANT NOTES**

Report U.S. exports of goods to and U.S. imports of goods from the foreign affiliate in FY 2021. Report all goods that physically left or entered the U.S. customs area. Report data on a "shipped" basis, i.e., on the basis of when and to (or by) whom the goods were shipped. This is the same basis as official U.S. trade statistics to which these data will be compared. Do **not** record a U.S. import or export if the goods did not physically enter or leave (i.e., were not physically shipped to or from) the United States, even if they were charged to the foreign affiliate by, or charged by the foreign affiliate to, a U.S. person.

Foreign affiliates normally keep their accounting records on a "charged" basis, i.e., on the basis of when and to (or by) whom the goods were charged. The "charged" basis may be used if there is no material difference between it and the "shipped" basis. If there is a material difference, the "shipped" basis must be used or adjustments made to the data on a "charged" basis to approximate a "shipped" basis. The data should include goods only; they should **EXCLUDE** services

**Capital goods** — **INCLUDE** capital goods but exclude the value of ships, planes, railroad rolling stock, and trucks that were temporarily outside the United States transporting people or goods.

**Consigned goods** — **INCLUDE** consigned goods in the trade figures when shipped or received, even though they are not normally recorded as sales or purchases, or entered into intercompany accounts when initially consigned.

In-transit goods — EXCLUDE from exports and imports the value of goods that are in-transit. In-transit goods are goods that are not processed or consumed by residents in the intermediate country(ies) through which they transit; the in-transit goods enter that country(ies) only because that country(ies) is along the shipping lines between the exporting and importing countries. In-transit imports are goods en route from one foreign country to another via the United States (such as from Canada to Mexico via the United States), and in-transit exports are goods en route from one part of the United States to another part via a foreign country (such as from Alaska to Washington State via Canada).

Packaged general use computer software — INCLUDE exports and imports of packaged general use computer software. Value such exports and imports at the full transaction value, i.e., the market value of the media on which the software is recorded and the value of the information contained on the media. EXCLUDE exports and imports of customized software designed to meet the needs of a specific user. This type of software is considered a service and should not be included as trade in goods. Also EXCLUDE negotiated leasing fees for software that is to be used on networks

**Natural gas, electricity, and water** — Report ONLY the product value of natural gas, electricity, and water that you produce or sell at wholesale as exports and imports of goods. DO NOT report the service value (transmission and distribution).

See Instruction Booklet, Part V

accounts when initially consigned.		See Instruction Book	det, cart v.	
97 On what basis were the trade data in	n the section prepared	d? — Mark (X) one.	.4.	
4172 <sup>1</sup> <b>1</b> "Shipped" basis.	<	sevis aco	idia.	
<sup>1</sup> <b>2</b> "Charged" basis without adjustn	nents, because there is no	material difference between	en the "charged" and "ship	ped" bases.
<sup>1</sup> <b>3</b> "Charged" basis with adjustmen	ts to correct for material di	fferences between the "ch	arged" and "shipped" base	es.
, in M	INE hist	JI. Pen	hipped by U.S. Reporter(s)	Shipped by other U.S. persons
U.S. EXPORTS OF GOODS TO THIS FOREIG	NAFFILIATE 2	(1)	(2)	(3)
(Valued f.a.s. U.S. port)	\$ Bil.			Bil. Mil. Thous. Dols.
98 What is the value of the total goods	shipped in	2		000
FY 2021 from the United States to the	nis affiliate?	000	000	000
areso urre.		TOTAL	hipped to U.S.	Shipped to other
No market and Con-		(1)	Reporter(s) (2)	Ú.Š. persons (3)
U.S. IMPORTS OF GOODS FROM THIS FORE (Valued f.a.s. foreign port)	EIGN AFFILIATE \$ Bil.			Bil. Mil. Thous. Dols.
99 What is the value of the total goods	shinned in	2		В
FY 2021 to the United States by this		000	000	000
Remarks				
BEA 4179 1	2	3	4	5
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OIVLI				

# 2021 ANNUAL SURVEY OF U.S. DIRECT INVESTMENT ABROAD FORM BE-11B — ADDITIONAL INSTRUCTIONS BY ITEM

# Part IV, Section D — Distribution of Sales or Gross Operating Revenues

### 79 — 82

Disaggregate the total sales or gross operating revenues into sales of goods, sales of services, and investment income.

- **Sales of goods** Goods are normally economic outputs that are tangible. Sales of goods includes, but are not limited to:
  - Mass produced media, including exposed film, video tapes, DVDs, audio tapes, and CDs.
  - Books. NOTE: Report revenues associated with the design, editing, and marketing activities for producing and distributing books that you publish and sell as sales of services.
  - Energy trading activities where you take title to the goods.
     NOTE: If you act in the capacity of a broker or agent to facilitate the sale of goods and you do not take title to the goods, report your revenue (i.e., commissions) as sale of services in 81.
  - Bulk sales of newspaper and periodicals sold in retail stores. NOTE:
     Report subscription sales as sales of services in 81.
  - · Packaged general use computer software.
  - · Structures sold by businesses in real estate.
  - · Revenues earned from building structures by businesses in construction.
  - Electricity, natural gas, and water. NOTE: Revenues derived from transmitting and/or distributing these goods, as opposed to revenues derived from the sale of the actual product, should be reported as sales of services in
- 81 Sales of services, including intellectual property rights Services are normally economic outputs that are intangible. Sales of services include, but are not limited to:
  - Advertising revenue, including placement of ads in print, broadcast, or digital media.
  - Commissions and fees earned by companies engaged in finance and real estate activities.
  - Commissions earned by agents or brokers (i.e., wholesalers) who act on behalf of buyers and sellers in the wholesale distribution of goods. NOTE: Agents or brokers do not take title to the goods being sold.

- Newspapers and periodicals sold through subscriptions, whether by mail, electronic subscription, or other means. NOTE: Report bulk sales as sales of goods in 30.
- Transportation, including by air, rail, tanker, truck, or pipeline, and warehousing.
- Income from transactions in intellectual property, including franchise fees and the rights to use, reproduce, and/or distribute intellectual property, including:
  - patents, process, trade secrets, and trademarks;
  - books or music, recorded performance and events, and broadcasting live performance and events, excluding on physical media;
  - general use computer software, excluding on physical media.
- Computer services, including sales of customized software, cloud computing and data storage services.
- Electricity, natural gas, and water transmission and distribution.
- Report fees or commissions earned from operating electronic markets or platforms that bring together buyers and sellers using the Internet or other electronic means, without taking ownership of the goods nor providing the services being sold.
- Mining service including drilling wells, exploration, and surveying. Includes both initiated and proposed projects.
- Real estate rental income. NOTE: report in columns (2) through (7) based on location of the property.
- 82 Investment income Report dividends and interest generated by finance and insurance activities as investment income. NOTE: Report commissions and fees as sales of services in 81.

Finance or insurance companies that include investment income in gross operating revenues should report the source of such investment income in columns (2) through (7) based on the location of the issuer of the financial instrument whether publicly issued or privately placed. If the location of the issuer is unknown, then substitute the nationality of the issuer. If both the location and nationality of the issuer are unknown, and an intermediary (e.g., trustee, custodian, or nominee) is used to manage the investment (financial instrument or real estate) use the country of location of the intermediary.

# Special Instructions for Dealers in Financial Instruments, Finance Companies, Insurance Companies, and Real Estate Companies

- A. Certain gains (losses) for (1) dealers in financial instruments and finance and insurance companies, and (2) real estate companies.
  - Dealers in financial instruments (including securities, currencies, derivatives, and other financial instruments) and finance and insurance companies — INCLUDE in 48:
    - · impairment losses as defined by FASB ASC 320,
    - · realized gains and losses on trading or dealing,
    - unrealized gains or losses, due to changes in the valuation of financial instruments, that flow through the income statement, and
    - goodwill impairment as defined by FASB ASC 350 (FAS 142).

**EXCLUDE** from **48**, unrealized gains or losses due to changes in the valuation of financial instruments that are taken to other comprehensive income. Reflect such changes in **70** (all other components of accumulated other comprehensive income (loss)).

**EXCLUDE** from **48**, income from explicit fees and commissions. **INCLUDE** income from these fees and commissions as operating revenue in **29** and **45** and as sales of services in **81**.

- 2. Real estate companies Include in 48:
  - impairment losses as defined by FASB ASC 360 (FAS 144), and
  - goodwill impairment as defined by FASB ASC 350 (FAS 142).

**EXCLUDE** the income earned and expenses incurred from the sale of real estate you own. Such income should be reported as operating revenue in 29, 45 and 79 and as sales of goods in 30. Such expenses, including the net book value of the real estate sold, should be reported as cost of goods sold in 51. Do not net the expenses against the revenues.

# **B. Special instructions for insurance companies**

 When there is a difference between the financial and operating data reported to the stockholders and the data reported in the annual statement to an insurance department, prepare the BE-11 on the same basis as the annual report to the stockholders.

Valuation should be according to normal commercial accounting procedures, not at rates promulgated by national insurance departments,

e.g., **INCLUDE** assets not acceptable for inclusion in the annual statement to an insurance department, such as: 1. non-trusteed or free account assets, and 2. nonadmitted assets, including furniture and equipment, agents' debit balances, and all receivables deemed to be collectible. **INCLUDE** mandatory securities valuation reserves that are appropriations of retained earnings in the owners' equity section of the balance sheet, not in the liability section.

# 2. Instructions for reporting specific items

- a. Sales or gross operating revenues, excluding sales taxes (45) INCLUDE items such as earned premiums, annuity considerations, gross investment income, and items of a similar nature. EXCLUDE income from equity investments in unconsolidated business enterprises that is to be reported in 46 and EXCLUDE certain gains or losses that are to be reported in 48.
- b. Certain gains (losses) (48) See Special Instructions, A.1.
- c. Cost of goods sold or services rendered and selling, general, and administrative expenses (51) INCLUDE costs relating to sales or gross operating revenues, such as policy losses incurred, death benefits, matured endowments, other policy benefits, increases in liabilities for future policy benefits, and other underwriting expenses.
- d. Sales of services (81, column 1) INCLUDE premium income and income from other services, if any.

Calculate premiums earned by companies engaged in insurance activities as direct premiums written (including renewals) net of cancellations, plus reinsurance premiums assumed, minus reinsurance premiums ceded, plus unearned premiums at the beginning of the year, minus unearned premiums at the end of the year.

e. Investment income (82, column 1) — Report that portion of sales or gross operating revenues that is investment income. However, report any gains or losses on investments, in accordance with **Special Instructions**, A.1. See **Additional Instructions** for Part IV, Section D, 82, above to determine the location of the transactor of investment income.

Page 14 FORM BE-11B (REV. 12/2021)

# **Summary of Industry Classifications**

For a full explanation of each code see <a href="https://www.bea.gov/naics2017">www.bea.gov/naics2017</a>

Agriculture, Forestry, Fishing,		3254	Pharmaceuticals and medicines	Wholesale Trade, Durable Goods	
and H	lunting	3255 3256	Paints, coatings, and adhesives Soap, cleaning compounds, and	4231	Motor vehicle and motor vehicle
1110	Crop production	0200	toilet preparations	4000	parts and supplies
1120 1130	Animal production and aquaculture Forestry and logging	3259	Other chemical products and	4232 4233	Furniture and home furnishing  Lumber and other construction materials
1140	Fishing, hunting, and trapping	3261	preparations Plastics products	4234	Professional and commercial
1150	Support activities for agriculture	3262	Rubber products	4005	equipment and supplies
	and forestry	3271	Clay products and refractories	4235 4236	Metal and mineral (except petroleum) Household appliances, and electrical and
Minin	a	3272 3273	Glass and glass products Cement and concrete products	.200	electronic goods
		3274	Lime and gypsum products	4237	Hardware, and plumbing and heating
2111 2121	Oil and gas extraction Coal	3279	Other nonmetallic mineral products	4238	equipment and supplies  Machinery, equipment, and supplies
2123	Nonmetallic minerals	3311 3312	Iron and steel mills Steel products from purchased steel	4239	Miscellaneous durable goods
2124	Iron ores	3313	Alumina and aluminum production		
2125 2126	Gold and silver ores Copper, nickel, lead, and zinc ores		and processing	Whole	esale Trade, Nondurable Goods
2127	Other metal ores	3314	Nonferrous metal (except aluminum)	4241	Paper and paper product
2132	Support activities for oil and gas	3315	production and processing Foundries	4242	Drugs and druggists' sundries
2133	operations Support activities for mining, except	3321	Forging and stamping	4243 4244	Apparel, piece goods, and notions Grocery and related product
2.00	for oil and gas operations	3322	Cutlery and hand tools	4245	Farm product raw material
		3323 3324	Architectural and structural metals Boilers, tanks, and shipping containers	4246	Chemical and allied products
Utiliti	es	3325	Hardware	4247 4248	Petroleum and petroleum products Beer, wine, and distilled alcoholic
2211	Electric power generation,	3326	Spring and wire products	7270	beverage
0010	transmission, and distribution	3327	Machine shop products, turned products, and screws, nuts, and bolts	4249	Miscellaneous nondurable goods
2212 2213	Natural gas distribution Water, sewage, and other systems	3328	Coating, engraving, heat treating,		113.
	valor, corrage, and carer eyelenic	0000	and allied activities	Whole	esale Trade, Electronic Markets gents and Brokers
Const	truction	3329 3331	Other fabricated metal products  Agriculture, construction, and mining	4251	Wholesale electronic markets and
2360	Construction of buildings	0001	machinery	4231	agents and brokers
2370	Heavy and civil engineering construction	3332			
2380	Specialty trade contractors	3333	Commercial and service industry machinery	Retai	l Trade
Manu	facturing	3334	Ventilation, heating, air-conditioning,	4410	Motor vehicle and parts dealers
	- A 11	3335	and commercial refrigeration equipment	4420	Furniture and home furnishings
3111 3112	Animal foods Grain and oilseed milling	3336	Metalworking machinery Engines, turbines, and power	4431 4440	Electronics and appliance Building material and garden
3113	Sugar and confectionery products	201	transmission equipment		equipment and supplies dealers
3114	Fruit and vegetable preserving and	2220	Other general purpose machinery		Food and beverage
		3339		4450	
3115	specialty foods	3341	Computer and peripheral equipment	4461	Health and personal care
3115 3116	specialty foods Dairy products Meat products				
	specialty foods Dairy products Meat products Seafood product preparation and	3341 3342	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other	4461 4471 4480 4510	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music
3116 3117	specialty foods Dairy products Meat products Seafood product preparation and packaging	3341 3342 3343 3344	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components	4461 4471 4480 4510 4520	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise
3116	specialty foods Dairy products Meat products Seafood product preparation and	3341 3342 3343 3344 3345	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other	4461 4471 4480 4510 4520 4530	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music
3116 3117 3118 3119 3121	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages	3341 3342 3343 3344	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing	4461 4471 4480 4510 4520 4530	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers
3116 3117 3118 3119 3121 3122	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco	3341 3342 3343 3344 3345 3346	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media	4461 4471 4480 4510 4520 4530 4540	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers
3116 3117 3118 3119 3121	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages	3341 3342 3343 3344 3345	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b>	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Non-store retailers  portation and Warehousing  Air transportation
3116 3117 3118 3119 3121 3122 3130 3140 3150	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel	3341 3342 3343 3344 3345 3346 3351 3352 3353	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Non-store retailers  portation and Warehousing Air transportation Rail transportation
3116 3117 3118 3119 3121 3122 3130 3140 3150 3160	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products	3341 3342 3343 3344 3345 3346 3351 3352	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b>	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Non-store retailers  portation and Warehousing Air transportation Rail transportation Petroleum tanker operations
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3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3221 3222 3231 3242	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and	3341 3342 3343 3344 3345 3346 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366 3369	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Non-store retailers  portation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation
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3116 3117 3118 3119 3121 3122 3130 3140 3150 3210 3221 3222 3231 3242 3243 3244 3251	specialty foods Dairy products Meat products Seafood product preparation and packaging Bakery products and tortillas Other food products Beverages Tobacco Textile mills Textile product mills Apparel Leather and allied products Wood products Pulp, paper, and paperboard mills Converted paper products Printing and related support activities Integrated petroleum refining and extraction Petroleum refining without extraction Asphalt and other petroleum and coal products Basic chemicals Resins, synthetic rubbers, and	3341 3342 3343 3344 3345 3346 3351 3352 3353 3359 3361 3362 3363 3364 3365 3366 3369 3370 3391	Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, electromedical, and control instruments Manufacturing and reproducing magnetic and optical media Electric lighting equipment Household appliances Electrical equipment Other electrical equipment and components Motor vehicles Motor vehicle bodies and trailers Motor vehicle parts Aerospace products and parts Railroad rolling stock Ship and boat building Other transportation equipment Furniture and related products Medical equipment and supplies	4461 4471 4480 4510 4520 4530 4540 <b>Trans</b> 4810 4821 4833 4839 4840 4850 4863 4863 4868 4870 4880 4920 4932	Health and personal care Gasoline stations Clothing and clothing accessories Sporting goods, hobby, book, and music General merchandise Miscellaneous store retailers Non-store retailers  portation and Warehousing Air transportation Rail transportation Petroleum tanker operations Other water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation of crude oil, refined petroleum products, and natural gas Other pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Petroleum storage for hire

# **Summary of Industry Classifications — Continued**

For a full explanation of each code see www.bea.gov/naics2017

# Information

5111	Newspaper, periodical, book,
E440	and directory publishers
5112	Software publishers
5121	Motion picture and video industries
5122	Sound recording industries
5151	Radio and television broadcasting
5152	Cable and other subscription
	programming
5173	Wired and wireless telecommunication
	carriers
5174	Satellite telecommunications
5179	Other telecommunications
5182	Data processing, hosting, and related
	services
5191	Other information services

# **Finance and Insurance**

5221	Depository credit intermediation (Banking)
5223	Activities related to credit intermediation
5224	Non-depository credit intermediation,
	except branches and agencies
5229	Non-depository branches and agencies
5231	Securities and commodity contracts
	intermediation and brokerage
5238	Other financial investment activities and
	exchanges
5242	Agencies, brokerages, and other
	insurance related activities
5243	Insurance carriers, except direct life
	insurance carriers
5249	Direct life insurance carriers
5252	Funds, trusts, and other financial vehicles

# Real Estate and Rental and Leasing

5310 Real estate

5321	Automotive equipment rental and leasing
5329	Other rental and leasing services
5331	Lessors of nonfinancial intangible assets, except copyrighted works
	For sentence

# Professional, Scientific, and Technical Services

5411 Legal services

5419

Accounting, tax preparation, bookkeeping and payroll services
Architectural, engineering, and related
services
Specialized design services
Computer systems design and related
services
Management, scientific, and technical
consulting services
Scientific research and development
services
Advertising, public relations, and related
services

# **Management of Companies and Enterprises**

technical services

5512	Holding companies, except bank holding
	companies
5513	Corporate, subsidiary, and regional management offices

Other professional, scientific, and

# Administrative and Support, Waste Management and Remediation Services

	3011	Office autimisuative services
	5612	Facilities support services
	5613	Employment services
	5614	Business support services
1	5615	Travel arrangement and reservation
ĺ	12.	services
-	5616	Investigation and security services
	5617	Services to buildings and dwellings
	5619	Other support services

Waste management and remediation services

### **Educational Services**

6110 Educational services

# Health Care and Social Assistance

Healt	iii Care and Social Assistance
6210	Ambulatory health care services
6220	Hospitals
6230	Nursing and residential care facilities
6240	Social assistance services

# **Arts, Entertainment, and Recreation**

7110	renorming arts, speciator sports, and
	related industries
7121	Museums, historical sites, and similar
	institutions
7130	Amusement, gambling, and recreation
	industries

# **Accommodation and Food Services**

Accommodation

Other Services		
8110	Repair and maintenance	
8120	Personal and laundry services	
8130	Religious, grantmaking, civic,	

professional, and similar organizations

Food services and drinking places

# **Public Administration**

7210

7220

9200 Public administration

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