

FORM **BE-37**  
(REV. 1/98)

U.S. DEPARTMENT OF COMMERCE  
BUREAU OF ECONOMIC ANALYSIS

**MANDATORY – CONFIDENTIAL**

**U.S. AIRLINE OPERATORS'  
FOREIGN REVENUES AND  
EXPENSES**

A. Name of airline

B. Address of airline

C. Report for quarter ending:

RETURN  
REPORTS  
TO

U.S. Department of Commerce  
Bureau of Economic Analysis  
Balance of Payments Division (BE-58)  
Washington, DC 20230

**SEE INSTRUCTIONS ON REVERSE**

www.bea.gov/help/information-for-survey-respondents.  
This form is no longer valid for information purposes only.

Item No.	Item	TOTAL (Report in thousands of dollars)
1	Total revenue derived from carriage of export freight from the United States to points outside the United States.	\$
2	Total revenue derived from carriage of freight originating from, and destined to, points outside the United States.	\$
3	Expenses incurred outside the United States – Include expenses for fuels, station and maintenance bases, wages, and other goods and services purchased abroad. Report amounts for total foreign expenses and for the ten countries where you incurred most of your foreign expenses.	TOTAL
	a.	\$
	b.	\$
	c.	\$
	d.	\$
	e.	\$
	f.	\$
	g.	\$
	h.	\$
	i.	\$
	j.	\$
4	Aircraft leasing expenses.	\$
5	Total revenue derived from carriage of passengers originating from, and destined to, points outside the United States.	\$
6	a. Interline settlement receipts from foreign airline operators.	\$
	b. Interline settlement payments to foreign airline operators.	\$

**AUTHORITY** – This survey is being conducted pursuant to the International Investment and Trade in Services Survey Act, Pub. Law No. 472, 84th Congress, 90 Stat. 20259, 22 U.S.C. 3101 through 3108, as amended by Pub. Law 98-573 (hereinafter "the Act").

The filing of reports for this survey is MANDATORY under Section 5(b)(2) of the Act.

This survey has been approved by the Office of Management and Budget under the Paperwork Reduction Act (44 U.S.C. 3501, et seq.).

Notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information that is subject to the Paperwork Reduction Act if: 1) the collection of information does not display a valid control number; or 2) the agency fails to inform the respondent that such person is not required to respond to the collection of information unless it displays a valid control number. The protection provided by this provision may be raised in the form of a complete defense, bar, or otherwise at any time during

the agency administrative process or judicial action applicable thereto. The control number can be found at the top of the form.

**CONFIDENTIALITY** – The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

**PENALTIES** – Whoever fails to report may be subject to a civil penalty not exceeding \$10,000 and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (See Section 6 of the Act, 22 U.S.C. 3105.)

PERSON TO CONSULT CONCERNING QUESTIONS ABOUT THIS REPORT Enter name and address	TELEPHONE NUMBER		
	Area Code	Number	Extension

**CERTIFICATION**

The undersigned official executing this certification on behalf of the respondent company hereby certifies that the information contained in this report is correct and complete to the best of his knowledge and belief.

Authorized official's signature	Title	Date
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Public reporting burden for this collection of information is estimated to average 4 hours per response, including time for reviewing instruction, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

## GENERAL INSTRUCTIONS

**Purpose of the report** – To obtain the data necessary to estimate aggregate revenues and expenses arising from international transactions of U.S. airline operators. These estimates are an integral part of the official U.S. balance of payments accounts. All reports are confidential and will be used exclusively for statistical purposes.

**Who must report** – Reports are required from U.S. airline operators engaged in the international transportation of U.S. export freight and the transportation of freight and passengers between foreign points.

**Exemption** – A U.S. person otherwise required to report is exempted from reporting if total annual covered revenues (item 1) and total annual covered expenses (items 3 and 4) are, or are expected to be, each less than \$500,000. If either total covered revenues or total covered expenses are, or are expected to be, \$500,000 or more, a report must be filed.

**How to report** – Use this form to report revenues and expenses in accordance with instructions and definitions given here. Report all amounts in thousands of dollars (e.g., \$10,000,000.00 = \$10,000).

**Return reports to** – U.S. Department of Commerce, Bureau of Economic Analysis, Balance of Payments Division (BE-58), Washington, DC 20230.

**Frequency** – A separate report should be completed for each calendar quarter, and filed with the Department within 50 days after the end of the quarter.

**Assistance** – Telephone (202) 606-9589 or (202) 606-9559 during office hours – 9:00 a.m. to 5:00 p.m.

**United States** – Includes mainland United States, Alaska, Hawaii, Puerto Rico, and U.S. territories and possessions.

**Foreign countries** – Include all areas outside the United States as defined above.

**International transactions** – For purposes of this report, international transactions include revenues of U.S. airline operators from the carriage of U.S. export freight and the transportation of freight and passengers between foreign points, expenses incurred by U.S. airline operators in foreign countries, and interline settlements with foreign airlines.

## SPECIFIC INSTRUCTIONS

**Item 1** – Report total revenue derived from common and contract carriage of export freight from the United States to points outside the United States. Include revenues from charter contracts. The originating point is the U.S. city where the carrier picks up the freight.

**Item 2** – Report total revenue derived from common and contract carriage of freight originating from, and destined to, points outside the United States. The originating point is the foreign city where the carrier picks up the freight.

**Item 3** – Report total expenses incurred outside the United States regardless of whether paid in the United States or abroad. Include expenses for fuel and oil loaded abroad aircraft in foreign countries; wages and salaries paid abroad to personnel; agents' and brokers' fees and commissions for arrangement of freight and passenger transportation; aircraft handling and terminal services such as repair, maintenance, storage, and cleaning; freight and passenger handling services; and other airport terminal expenses. Please include all other expenses such as port or landing fees; aircraft modification and overhauls; all costs incurred in the operation of general headquarters, divisional offices, airline ticket offices, and all other costs for operation of

freight and passenger facilities located in foreign countries. These costs should cover, for example, catering, crew expenses (hotel and per diem), rent utilities, legal fees, telephone and other communications equipment, rental of tangible property (except aircraft), etc.

**Item 4** – For aircraft leased from foreigners, report rental expenses for operating leases that have not been capitalized. Do not include financial-type leases. A lease is classified as a financial lease if there is an intent to eventually take possession of the good. If the intent is just to rent the good for a limited period, this is classified as an operating lease. Rentals of other tangible property should be included in item 3.

**Item 5** – Report total revenue derived from passengers' purchases of ticketed itineraries beginning and ending outside the United States.

**Item 6** – Report interline settlements:

- **Item 6a** – Report receipts from foreign airline operators for transporting passengers.
- **Item 6b** – Report payments to foreign airline operators for transporting passengers.